**INTRODUCTION**

Plenary Sessions | Hawthorn 1 & Sierra Suites  
Parallel Sessions A | Tower Suite  
Parallel Sessions B | Sierra Suite

**DRAFT PROGRAMME**

**22 May**

18.30 - 21.00  
Registration  
*Welcome drink and buffet*  
Introduction by  
**Pier Luigi Parcu**  
**Victor Glass**

**23 May**

09.00 - 10.45  
**PLENARY SESSION | POSTAL SECTOR EVOLUTION**  
Chair  
Discussant  
Postal Services. Quo Vadis?  
**John Hearn**  
The fading of the traditional postal market boundaries  
**Lucia Fioravanti, Simona Romito, Alberto Rovero, Stefano Gori**
Ressurgent postal sector in a different guise: Hard evidence from soft indicators?

**Sandro Mendonça**

10.45 - 11.15

*Coffee break*

11.15 - 13.00

**PARALLEL SESSION A1 | TREND AND CHALLENGES IN E-COMMERCE**

Chair: **Peter Dunn**
Discussant: **Bruno Basalisco**

Trade-Related Aspects of Cross-Border E-commerce

**Tim Walsh**

Current and future trends in e-commerce: a competition and regulatory perspective

**Roberto Alimonti, Leonardo Mautino, Luigi Stammati**

(Un)Locking Parcel Lockers – Refusal to Supply

**Til Rozman**

11.15 - 13.00

**PARALLEL SESSION B1 | USO SUSTAINABILITY**

Chair: 
Discussant: **Peter Denley**

Five-day delivery and the sustainability of the USO in the EU

**Isabelle Carslake, Hamish Forsth**

Funding the USO: Cross-subsidization and Net cost balancing

**Andreas Haller, Christian Jaag, Urs Trinkner**

Compensation fund on the postal market. The Polish case.

**Mateusz Chołodecki**

13.00 - 14.15

*Lunch*

14.15 - 15.30

**PARALLEL SESSION A2 | PRICING AND COSTS**

Chair: **John Hearn**
Discussant: **Krish Iyer**

Pricing “Competitive” Postal Products

**Tim Brennan**

Cost allocation for evolving universal postal service networks

**Kamak Arzhangi, Nathan Francis, Adam Goodman, Alison Jessopp**

European postal operators’ diversification strategies and implications for cost allocation

**Antonin Arlandis**

14.15 - 15.30

**PARALLEL SESSION B2 | REGULATORY CHALLENGES**

Chair: 
Discussant: **Leonardo Mautino**

Present challenges in postal universal service reform in microeconomic pictures

**Felix Gottschalk**

Beyond the USO: reflections on recent decisions on postal SGEIs

**Alessandra Fratini, Pucci di Benisichi**
Potential Insights for U.S. USO from recent Federal Communication Commission’s CAF-II Broadband Auctions

Victor Glass

15.30 - 16.00  
Coffee break

16.00 - 17.30  
REGULATORY ROUND-TABLE

Keynote speakers

Raphaël Goulet | Head of Unit, DG Growth, European Commission
João António Cadete de Matos | President of ANACOM and ERGP Chair

20.00  
Gala Dinner

Keynote Speech

Garrett Blaney | Chairperson at ComReg

24 MAY

09.00 - 10.45  
PARALLEL SESSION A3 | POSTAL USERS NEEDS

Chair: Derek Osborn
Discussant: Philip Groves

A note on “postal consumers’ needs” and their role in postal regulation.

Felix Gottschalk

Postal users’ needs

Agostinho Franco, José Godinho, Filipa Silva, Carla Machado

Can the Postal Market Afford Affordability and How to Assess It?

Henrik Okholm, Bruno Basalisco, Julia Wahl, Gerdis Marquardt, Martina Facino

09.00 - 10.45  
PARALLEL SESSION B3 | VALUE CHAIN AND VERTICAL INTEGRATION

Chair
Discussant: Edward S. Pearsall

The issue of vertical integration and foreclosure in the Time Warner and AT&T merger. Are there lessons to be learned for on-line platforms?

Victor Glass, Stefano Gori

The Ongoing Evolution in Worksharing in the US Postal System

Michael Plunkett

Platform competition: market structure and pricing

Cremer Helmuth, Claire Borsenberger, Denis Joram, Jean-Marie Lozachmeur

10.45 - 11.15  
Coffee break

11.15 - 12.30  
PARALLEL SESSION A4 | PRICING AND DEMAND

Chair:
Discussant: Andrew Daly

Postal traffic in Portugal: applying time series modeling

Carla Machado, Filipa Silva

A Computation of Bounds for the Price Increases Needed to Correct – Cross-
Subsidies Caused by the U.S. Postal Tariff
Edward S. Pearsall, Lyudmila Y. Bzhilyanskaya, Margaret M. Cigno
What are the main factors driving the UK demand for advertising mail traffic
Frederique Fève, Thierry Magnac, Soterios Soteri

11.15 - 13.00  PARALLEL SESSION B4 | POSTAL INNOVATION
Chair
Discussant: Derek Osborn
The Go Line - Addressing System for the 21st Century
Alex Pigot
Blockchain and postal digital services: opportunities and drawbacks
Blandine Eggrickx, Marine Lefort, Alain Roset
The innovation of the last mile delivery
Özhan Zurel, Luigi Scorca

13.00 - 14.15  Lunch

14.15 - 16.00  PARALLEL SESSION A5 | REGULATORY VISIONS
Chair: Jan Bart Henry
Discussant: Alex Dieke
Historical Awareness as a Guide to Regulatory Policymaking
William Kovacic
How the broadening scope of regulation could shape the future regulatory framework for the postal sector
Peter Dunn
Postal and electronic communications services: together again?
Paula Gori, Pier Luigi Parcu

14.15 - 16.00  PARALLEL SESSION B5 | POSTAL NETWORKS AND CONSUMER WELFARE
Chair
Discussant
Competition’s and Disruption’s Role in in the Success of the Markets
Torsti Alhava
Post Office Networks: Running to stand still
Felix Gottschalk

18.30 - 21.00  Farewell Drinks kindly hosted by AnPost at the GPO/Witness History Centre

25 May
09.00 - 10.45  PARALLEL SESSION A6 | COMPETITION CASES IN THE POSTAL SECTOR
Chair
Discussant
Competition Law in the Postal Sector: trends and analyses of competition cases in Europe
Olga Bohorquez Suarez, Jade Neveu
Ex ante and ex post access regime in the postal sector: a revival of margin squeeze?

Pier Luigi Parcu, Anna Pisarkiewicz
A Too Efficient Competitor – An Alternative Interpretation of Post Denmark II
Michael Funk, Christian Jaag

09.00 - 10.45
PARALLEL SESSION B6 | RE-ASSESSING THE ROLE OF THE POSTAL SERVICE

Chair
Discussant
Assessing the Economic Structure of the Postal Service
Michael D. Bradley, Jeff Colvin, Mary K. Perkins
Economic Drivers Informing the USO Design: Where Are the Bodies Buried?
Henrik Okholm, Bruno Basalisco, Mindaugas Cerpickis, Jimmy Gårdebrink

10.45 - 11.15
Coffee break

11.15 - 13.00
PLENARY SESSION | POSTAL INFRASTRUCTURE AS A SOCIAL UTILITY

Chair
Discussant
Mail mix changes as a moment to redefine a public service through (in)formal social dialogue mechanisms: some introductory observations from the case of the Canadian Union of Postal Workers and Canada Post Corporation
Christopher Schwartz
The economic and social utility of the postal infrastructure: above and beyond postal items delivery
Claire Borsenberger
How the USO Might Help Influence and Enhance the Growth of Smarter Cities
Adam Houck, Virgil Ian Stanford

13.00 - 14.15
Lunch