

# The Intended and Unintended Consequences of Taxing Waste

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# What we do

- ▶ We estimate the economic and environmental consequences of the adoption of Pay-As-You-Throw (PAYT) taxation schemes
  - PAYT charges households on the basis of the amount of unsorted waste they produce
- ▶ We use a newly-constructed longitudinal dataset of Italian municipalities over the 2010-2019 period
- ▶ We exploit the staggered adoption of PAYT across localities over time (stacked-by-event DiD)
- ▶ We look at a variety of outcomes:
  - **Intended effects**: waste outcomes (sorted, unsorted, total)
  - **Unintended effects**: other environmental outcomes not targeted by the policy and pro-environmental attitudes

# Motivation

- ▶ Limiting the environmental impact of waste production is a key policy challenge
  - Municipal solid waste (MSW) represents the fourth largest supplier to global emissions of greenhouse gases (GHGs)
  - Global MSW is 2.24 billion tonnes and it is expected to increase by **73%** in **2050**
- ▶ Several countries have promoted policies that stimulate recycling, limit the use of land-filling, and incentivize responsible consumer behavior
- ▶ A potentially effective policy tool to achieve these goals is represented by PAYT waste taxation

# Contribution

- ▶ Extensive literature on the effectiveness of PAYT in reducing waste (Fullerton & Kinnaman, 1996; Bucciol et al. 2015; Valente 2022).
- ⇒ New Data, strategy, and evidence on consumption behavior!
- ▶ Crowding out intrinsic motivation of pro-environmental behavior (Benabou & Tirole, 2003)
- ⇒ Spillover effects on environmental attitudes and outcomes not directly targeted by PAYT

# Outline

PAYT in Italy

Data

Identification

Empirical Analysis

Conclusions

# PAYT

- ▶ Italy has recently witnessed an increase in the number of municipalities that adopt PAYT taxation schemes (*Tarip*)
- ▶ These programs establish a direct link between costs and users' behavior towards waste production
- ▶ Under PAYT, the costs of waste management are covered by:
  - **Flat fee**: identical for all users or determined according to specific parameters
  - **Variable fee**: computed according to the amount of unsorted waste presented for collection
- ▶ The production of unsorted waste is generally measured in terms of frequency (number of emptying) or mass (Kg of waste)

# PAYT implementation

- ▶ Municipalities tend to follow guidelines of the European Union when deciding to adopt PAYT
  1. Defining the right balance between fixed and variable fee (e.g. 40% in Treviso)
  2. Measurement of waste at the individual user level (to avoid free-riding)
  3. The engagement of residents to ensure a correct understanding of the policy and its environmental benefits
- “If the environmental awareness is low, information campaigns are required”

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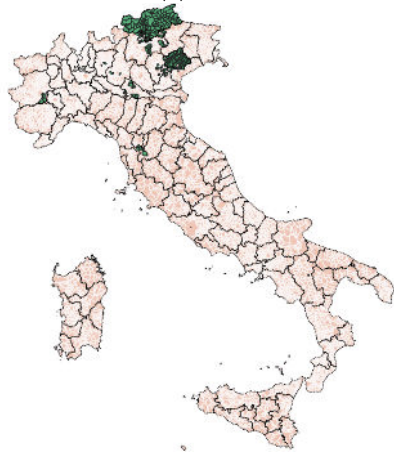


- ▶ Municipality-level dataset from **2010** to **2019**: PAYT adoption and year of policy introduction
- ▶ Waste outcomes: waste production (total, unsorted, sorted by material)
- ▶ Municipal characteristics: population size, income, extension area, household size (ISTAT)
- ▶ Household consumption: survey of consumption of Italian households (2010-2019 - ISTAT - Adele)

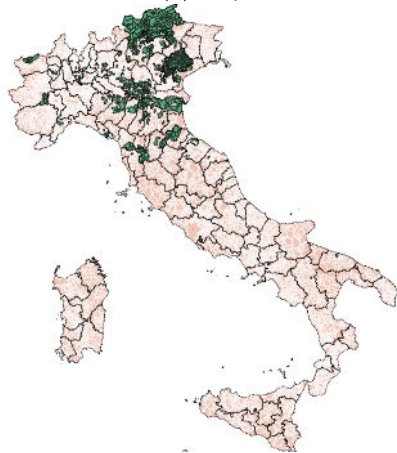
- ▶ Environmental outcomes
  - Number of vehicles classified by EU emission standards at the municipal level (ACI)
  - Geographical distribution and power capacity of solar panels across municipalities (GSE)
- ▶ Attitudes about the environment and climate change at the municipality level (IPSOS Polimetro)

# PAYT in Italian municipalities

(a) 2010



(b) 2019



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# Stacked-by-Event DiD

- ▶ Our design compares municipalities that are treated earlier with municipalities that are treated later:
  - ▶ We consider each year of PAYT introduction as a cohort
  - ▶ We create a separate dataset for each of the treatment cohorts
  - ▶ In each dataset: municipalities that introduce PAYT in that year are treated, while municipalities that will introduce PAYT in later years are controls – rolling control group
  - ▶ Municipalities that experience treatment in **2019** serve only as controls
  - ▶ Event-time dummies are specified relative to the specific year of PAYT introduction for each cohort

# Event-Study Specification

$$Y_{mt} = \alpha_m + \nu_{pt} + \beta \text{Treated}_{mc} + \sum_{s \neq -1} \gamma_s \cdot D^s + \sum_{k \neq -1} \delta_k \cdot D^k \cdot \text{Treated}_{mc} + \varepsilon_{mt}$$

- ▶  $Y_{mt}$  outcome of interest
- ▶  $\alpha_m$  municipality fixed effects
- ▶  $\text{Treated}_{mc}$  indicator for PAYT in cohort  $c$
- ▶  $D^s$  relative event-time dummies
- ▶  $\nu_{pt}$  province-by-year fixed effects
- ▶  $\varepsilon_{mt}$  errors clustered at the municipality level
- ▶  $\delta_k$ 's: change in outcomes of treated municipalities  $k$  years before/after treatment, relative to pre-treatment year, compared to the change in outcomes of not-yet-treated

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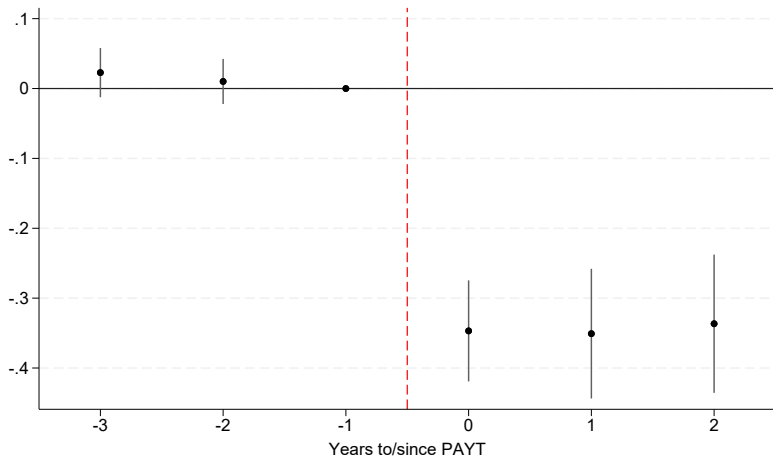
Identification

**Empirical Analysis**

Conclusions

# The Intended Consequences of PAYT - Waste I

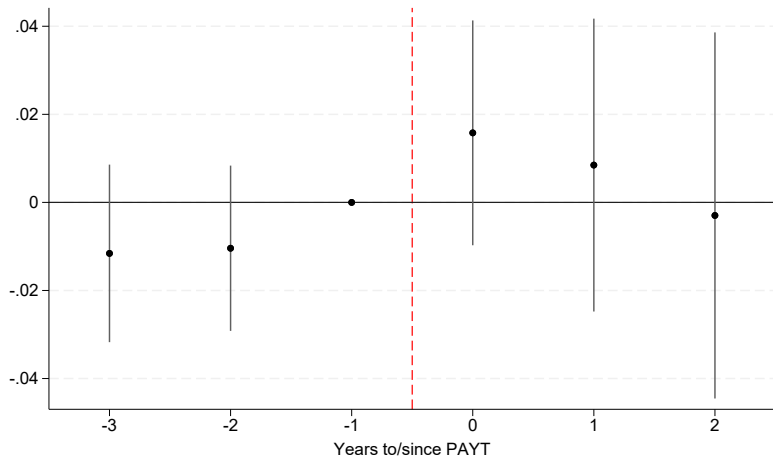
Figure: log Unsorted Waste pc





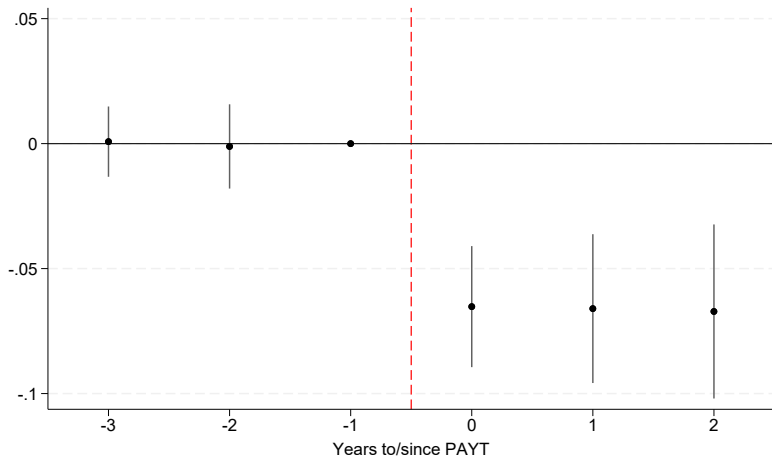
# The Intended Consequences of PAYT - Waste II

Figure: log Sorted Waste pc



# The Intended Consequences of PAYT - Waste III

Figure: log Total Waste pc

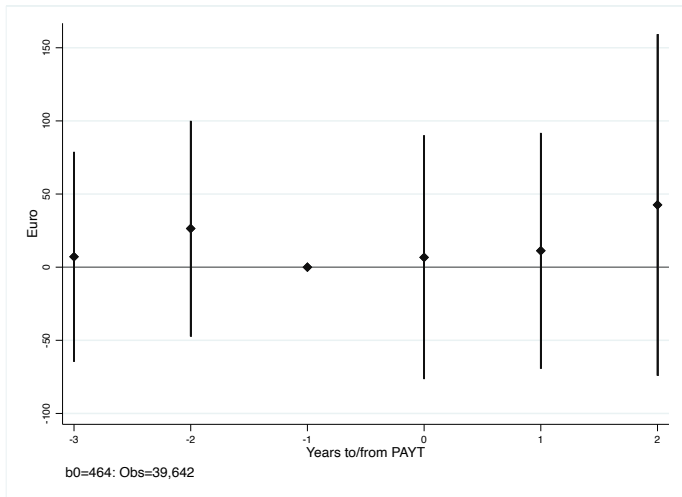


# The Consequences of PAYT on Waste - Summary

- ▶ Following the adoption of PAYT, unsorted waste decreases by around 40%
- ▶ No effect on sorted waste and total waste decreases by about 8%
- Highly heterogeneous effects hetero
- ▶ What are the channels? Waste avoidance or decrease in consumption?

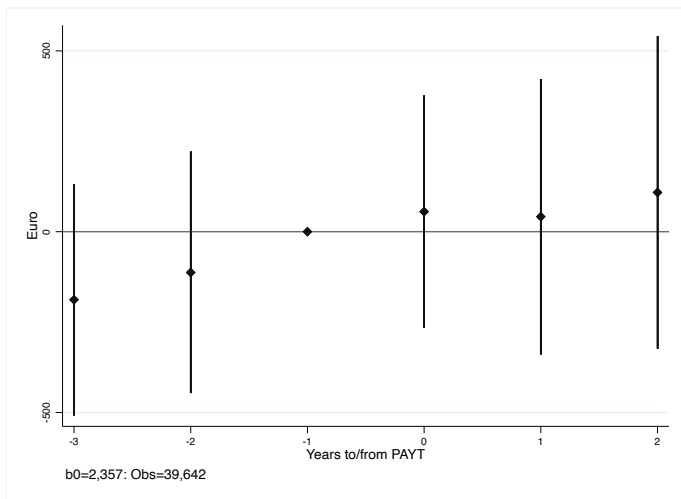
# Does PAYT affect consumption?

Figure: Food expenditure



# Does PAYT affect consumption?

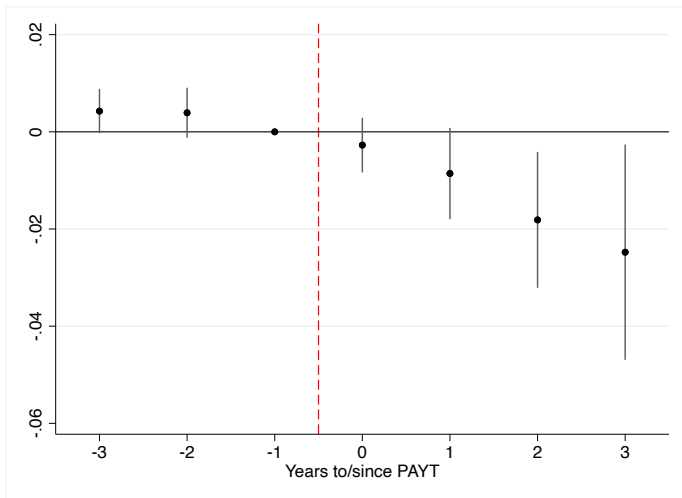
Figure: Non-Food expenditure



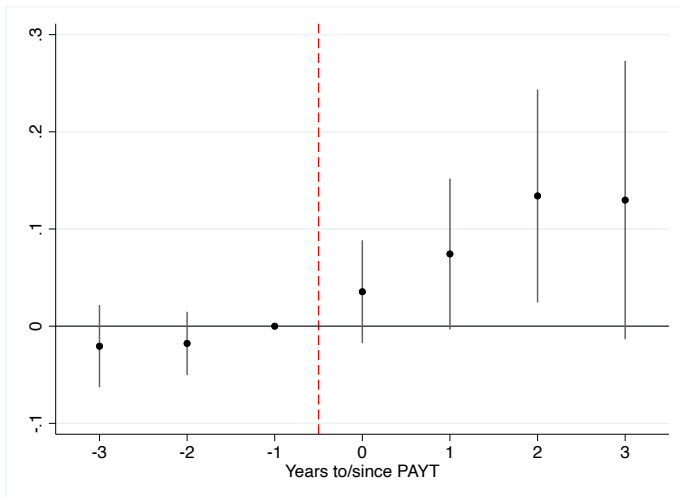
# The Unintended Consequences of PAYT

- ▶ Does PAYT adoption affect other environmental behavior?
- ▶ We look at a different set of environmental outcomes:
  1. Polluting and Electric/Hybrid Cars
  2. Solar panels
- ▶ To understand the mechanisms we further analyse survey data and attitudes towards the environment.

# PAYT and % High Polluting Cars (Euro 0,1,and 2)

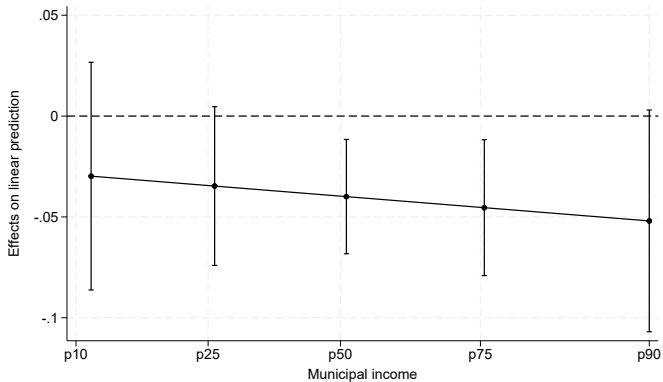


# PAYT and % Electric Cars





# PAYT and % High Polluting Cars - Heterogeneity



# PAYT and Solar Energy Production

	Number		Power	
	(1)	(2)	(3)	(4)
Treated	0.0901*** (0.0272)	0.0899*** (0.0258)	0.2427*** (0.0759)	0.1464** (0.0700)
Province FE	Yes	Yes	Yes	Yes
Controls	No	Yes	No	Yes
Observations	7,386	7,386	7,386	7,386

# Mechanisms? PAYT and Environmental Attitudes

	(1)	(2)	(3)	(4)	(5)
	Environment	Crime	Traffic	Politics	Transports
PAYT	0.0653** (0.0270)	0.0106 (0.0425)	-0.0788 (0.0521)	-0.0363 (0.0373)	-0.0159 (0.0232)
Baseline	0.0259*** (0.0095)	0.0527*** (0.0149)	0.2488*** (0.0183)	0.1050*** (0.0131)	0.0451*** (0.0082)
Observations	1,063	1,063	1,063	1,063	1,063

# Robustness Checks

- ▶ We check the robustness of our findings to different estimators that account for variation in treatment timing
- ▶ We include municipality characteristics measured at baseline
- ▶ We check for changes in the composition of treated and controls
- ▶ We use Conley standard errors
- ▶ We test for pre-treatment differences in trends, as by Rambachan and Roth (2020)

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- ▶ As found by the existing literature, PAYT are effective tools in reducing unsorted waste
  - Not due to a reduction in consumption
- ▶ This policy has positive spillover effects on other environmental behavior
- ▶ Likely mechanism: increased environmental concern/attitudes
- ▶ But how these attitudes translate into behavior is highly heterogeneous:
  - ▶ Low-income municipalities reduce their waste production (income effect)
  - ▶ High-income municipalities also replace their polluting car or invest in renewable energy

# Policy implications

- ▶ PAYT reduces unsorted waste and thus pollution
- ▶ Is it a costly measure? We find no effect on municipal finance...
- ▶ ...or citizen punish the mayors who adopted it
- ▶ Then why only 9% of Italian municipalities adopted it?
- ▶ Main obstacles are:
  1. Infrastructure: collection of waste must be adapted
  2. Enforcement: measures preventing *leakage*
  3. Data privacy and confidentiality: measures to protect privacy in case of user identification

# Estimating Equation

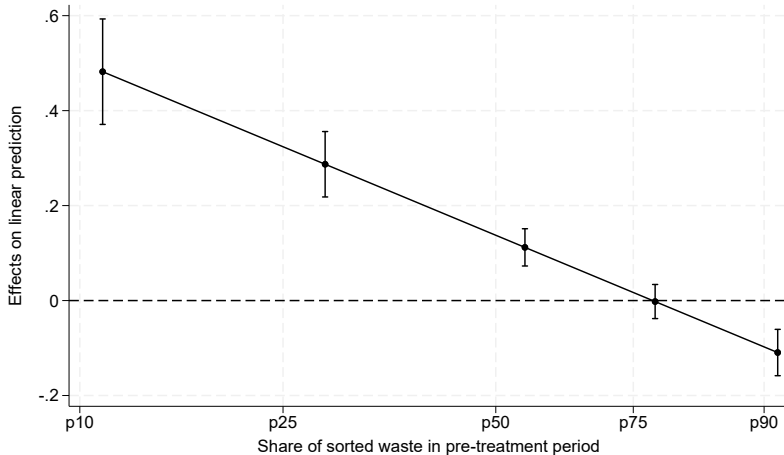
$$Y_{mt} = \alpha_m + \nu_{pt} + \beta \mathbf{Treated}_{mc} + \delta \mathbf{Treated}_{mc} \cdot \mathbf{Post}_{mt} + \sum_{s \neq -1} \gamma_s \cdot \mathbf{D}^s + \varepsilon_{mt}$$

- ▶  $Y_{mt}$  outcome of interest
- ▶  $\mathbf{Treated}_{mc}$  indicator for PAYT in cohort  $c$ , not collinear with  $\alpha_m$
- ▶  $\mathbf{Post}_{mt}$  indicator for the years in which PAYT is in place
- ▶  $\mathbf{D}^s$  relative event-time dummies
- ▶  $\nu_{pt}$  year-by-province fixed effects



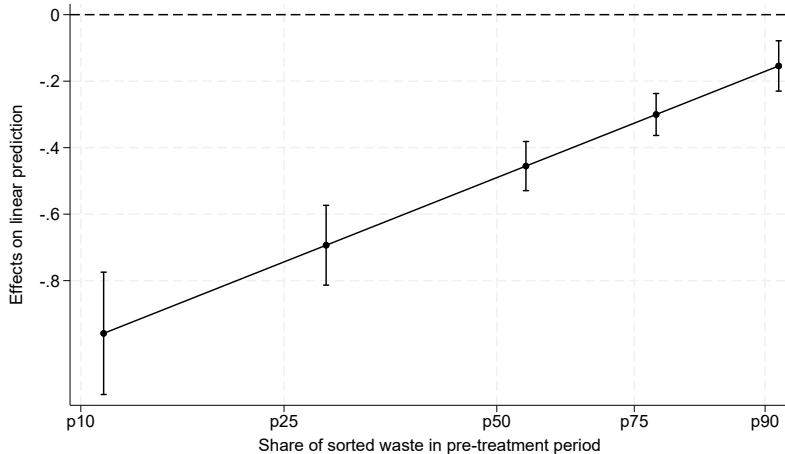
# Heterogeneous Effects of PAYT on Waste Outcomes I

Figure: Sorted Waste and %Sorted



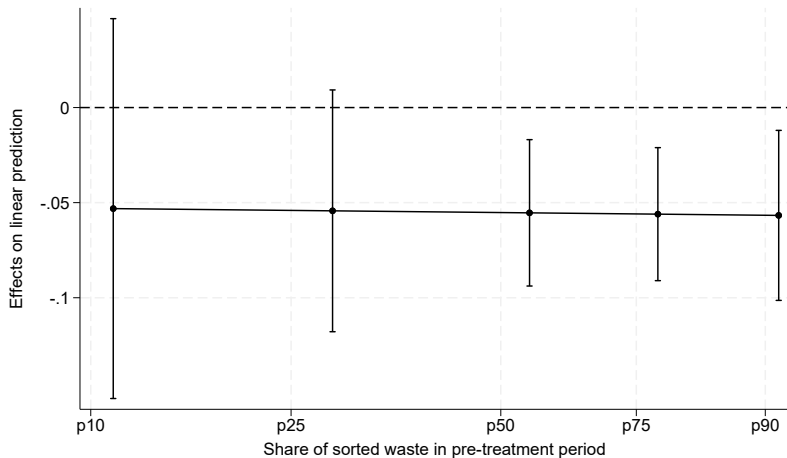
# Heterogeneous Effects of PAYT on Waste Outcomes I

Figure: UnSorted Waste and %Sorted



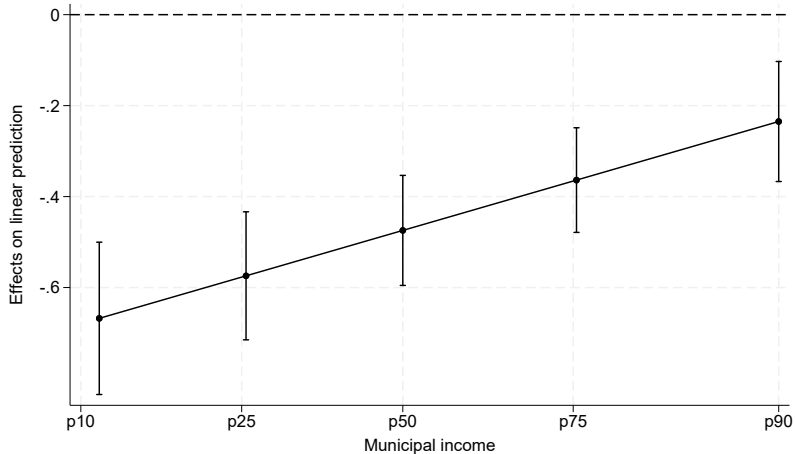
# Heterogeneous Effects of PAYT on Waste Outcomes I

Figure: Total Waste and %Sorted



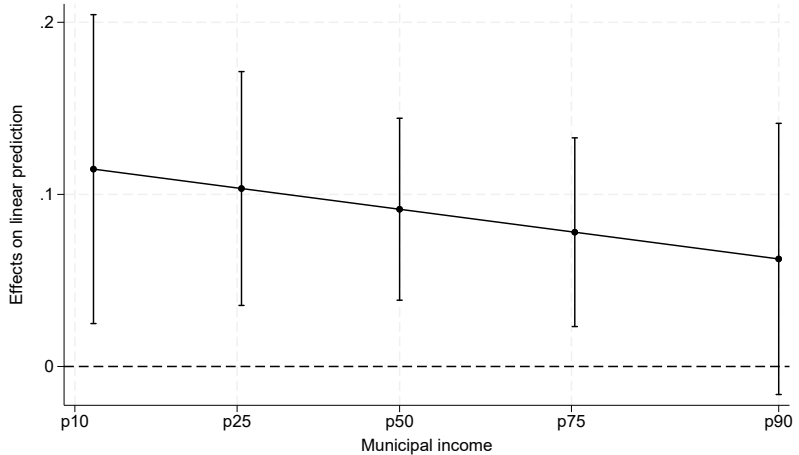
# Heterogeneous Effects of PAYT on Waste Outcomes II

Figure: Unsorted Waste and Income



# Heterogeneous Effects of PAYT on Waste Outcomes II

Figure: Sorted Waste and Income



# Heterogeneous Effects of PAYT on Waste Outcomes II

Figure: Total Waste and Income

