

Auctioning wind farms

Aimilia Pattakou

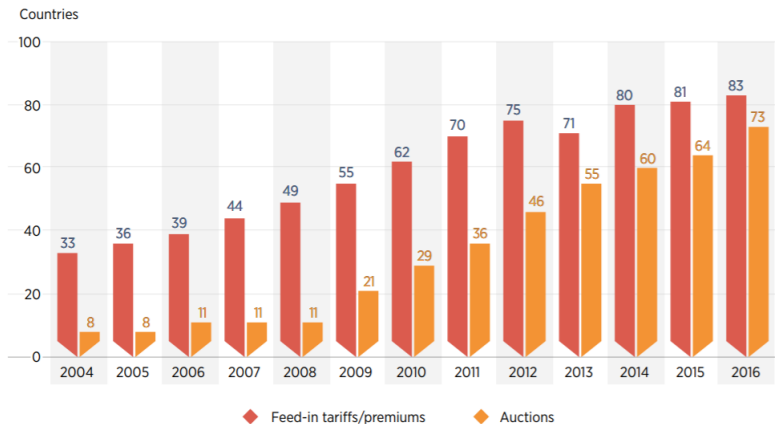
apattakou@ethz.ch

ETH Zurich

FSR Climate Annual Conference

November 28, 2019

Auctions in the electricity sector



Source: REN21, 2005-17.

Getting information about wind profiles



Source: IRENA Renewable Cost Database and DWG, 2015.

Research question

- Compared to feed-in tariffs, auctions ensure a certain amount of wind farms in the system and are less information intensive for regulators
 - More accurate information regarding wind speed is costly but can help regulators design a more efficient electricity system
 - Firms face the standard trade-off between increasing the probability of winning and reducing the gains from winning
- ⇒ Do auctions incentivize firms to invest in information acquisition regarding their own potential profits?

Existing literature

- Auctions in the electricity sector

Fabra et al. (2006), Fabra and Llobet (2019), Green and Newbery (1992)

- Information acquisition

Ekmekci and Kos (2019), Engelbrecht-Wiggans et al. (1983), Bergemann et al. (2013), Shi (2012) Krämer and Strausz (2011)

Model

- 2 risk-neutral firms with access to one site each, maximum capacity $K_i > 0$, bid b_i for energy produced if they build a wind farm
- Regulator asks for wind capacity $\theta \leq K_1 + K_2$ and sets a cap for bids P
- Marginal cost of installing wind capacity $\beta > 0$
- Fixed cost of information acquisition $\gamma > 0$

Model *cont'd*

- Firms care about the expected production of their site, μ_i , $i = 1, 2$ ▶ Wind production
- $f(\mu_i) = \frac{1}{\bar{\mu} - \underline{\mu}}$ is the prior probability density function of the sites, $[\underline{\mu}, \bar{\mu}] \subset R_{++}$ is the support of $f(\cdot)$, μ_1 and μ_2 are i.i.d.
- If firm i decides to invest, the true value of expected production μ_i is revealed

Timing of the game

- Regulator announces wind capacity θ and an upper bound P for bids
- Firms decide to invest in information acquisition or not; this decision is observable
- After potentially receiving additional information, firms bid for a price of produced electricity and build $k_i = \theta$ or $k_i = K_i$
- First-price, discriminatory, sealed bid auction, with the outside option of not participating in the auction

Profit structure of firm i

Irrespective of firm j , when *not investing* in information acquisition, firm i has expected profits:

$$\mathbf{E}[\pi_i] = \begin{cases} (b_i \tilde{\mu} - \beta) \min\{\theta, K_i\}, & \text{if } b_i \leq b_j \\ (b_i \tilde{\mu} - \beta) \max\{0, \theta - K_j\}, & \text{if } b_i > b_j \end{cases}$$

where $\tilde{\mu} \equiv \int_{\underline{\mu}}^{\bar{\mu}} x f(x) dx = \frac{\bar{\mu} + \underline{\mu}}{2}$

When *investing* in information acquisition, firm i has ex post profits:

$$\pi_i = \begin{cases} (b_i \mu_i - \beta) \min\{\theta, K_i\} - \gamma, & \text{if } b_i \leq b_j \\ (b_i \mu_i - \beta) \max\{0, \theta - K_j\} - \gamma, & \text{if } b_i > b_j \end{cases}$$

Different cases

The results of the analysis differ depending on pivotality:

- Non-pivotal firms, $K_i \geq \theta$
- Pivotal firms, $K_i < \theta$ with $K_1 + K_2 > \theta$ for $i = 1, 2$

Invest in information acquisition?

		firm j	
		<i>yes</i>	<i>no</i>
firm i	<i>yes</i>	$\pi(1, 1), \pi(1, 1)$	$\pi(1, 0), \pi(0, 1)$
	<i>no</i>	$\pi(0, 1), \pi(1, 0)$	$\pi(0, 0), \pi(0, 0)$

$K_i \geq \theta$, none invests

This case is a Bertrand competition case

Firms maximize:

$$\pi(0, 0) = Pr[b_i \leq b_j](b_i \tilde{\mu} - \beta)\theta$$

Bids in equilibrium:

$$b^*(0, 0) = \frac{\beta}{\tilde{\mu}}$$

Expected profits in equilibrium:

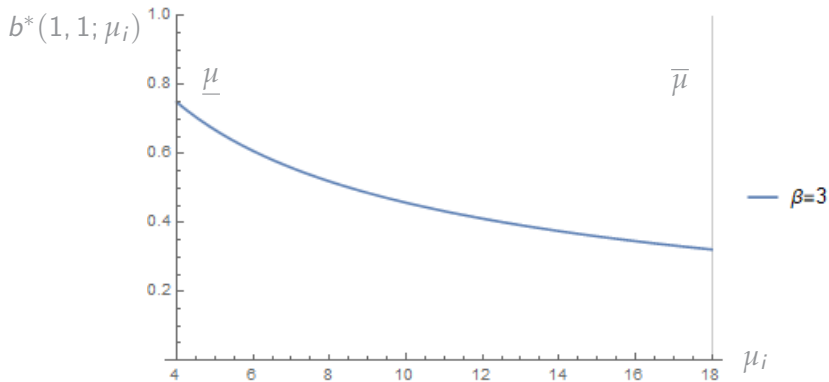
$$\pi^*(0, 0) = 0$$

$K_i \geq \theta$, both invest

Firms maximize:

$$\pi(1, 1) = \int_{\underline{\mu}}^{\bar{\mu}} Pr[b_i \leq b_j] (b(\mu_i)\mu_i - \beta)\theta dF(\mu_i) - \gamma$$

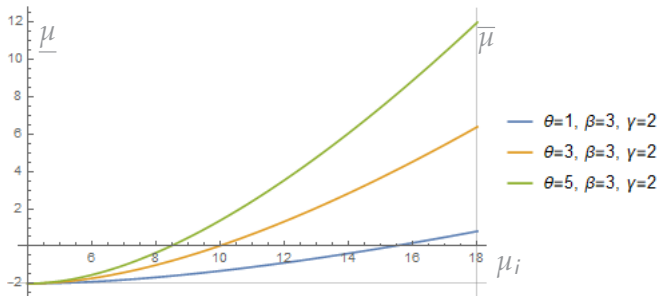
Considering only pure, symmetric strategies results in bidding:



$K_i \geq \theta$, both invest *cont'd*

Sensitivity Analysis

$$Pr[b_i \leq b_j](b(\mu_i)\mu_i - \beta)\theta - \gamma$$

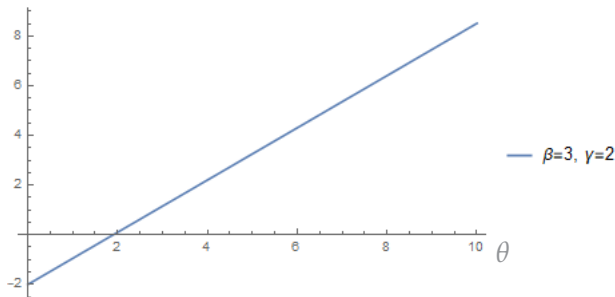


\Rightarrow Participating in the auction is optimal behaviour

► Functional form

$K_i \geq \theta$, both invest *cont'd*

$$\pi^*(1, 1) = \int_{\underline{\mu}}^{\bar{\mu}} Pr[b_i \leq b_j] (b(\mu_i)\mu_i - \beta)\theta dF(\mu_i) - \gamma$$



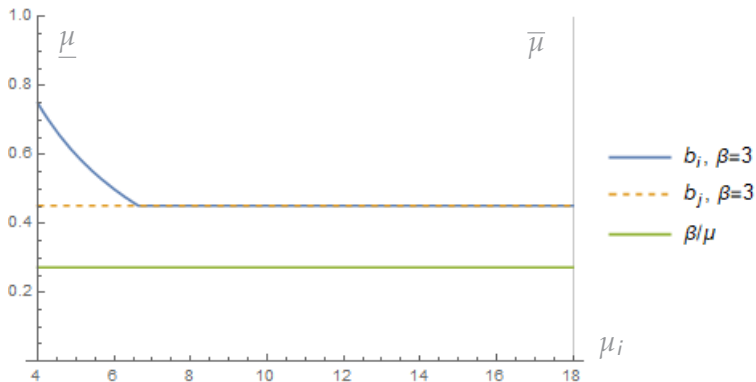
Threshold for θ , such that $\pi^*(1, 1) > 0$:

$$\theta > \frac{4\gamma(\bar{\mu}^2 - \underline{\mu}^2)}{\beta \left[2(\ln \bar{\mu} - \ln \underline{\mu})\bar{\mu}^2 - (\bar{\mu} - \underline{\mu})(3\bar{\mu} - \underline{\mu}) \right]} > 0$$

► Ex ante profit

$K_i \geq \theta$, i invests & j does not

Bidding of firms



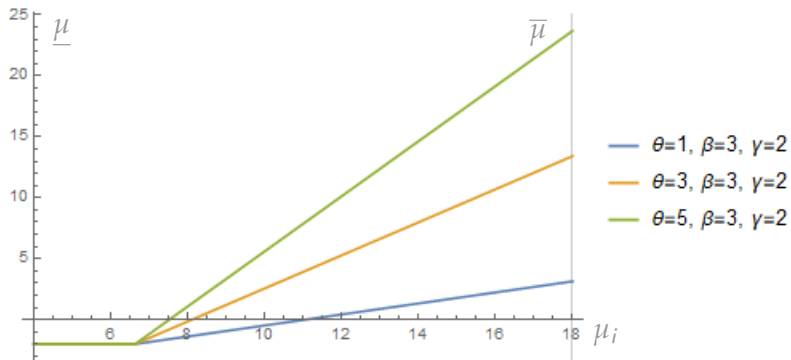
Bidding of uninformed firm:

$$b^*(0, 1) = \frac{\beta}{\sqrt{\tilde{\mu}\underline{\mu}}} > \frac{\beta}{\tilde{\mu}}$$

$K_i \geq \theta$, i invests & j does not *cont'd*

Sensitivity Analysis for informed firm

$$Pr[b_i \leq b_j](b(\mu_i)\mu_i - \beta)\theta - \gamma$$

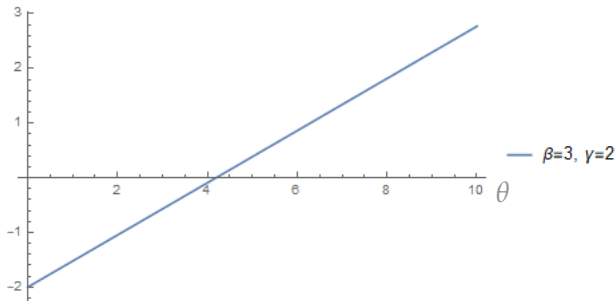


⇒ Again, participating in the auction is optimal behaviour

$K_i \geq \theta$, i invests & j does not *cont'd*

Expected profits

$$\pi^*(1, 0) = \int_{\underline{\mu}}^{\bar{\mu}} Pr[b_i \leq b_j] (b(\mu_i)\mu_i - \beta)\theta dF(\mu_i) - \gamma \quad (1)$$

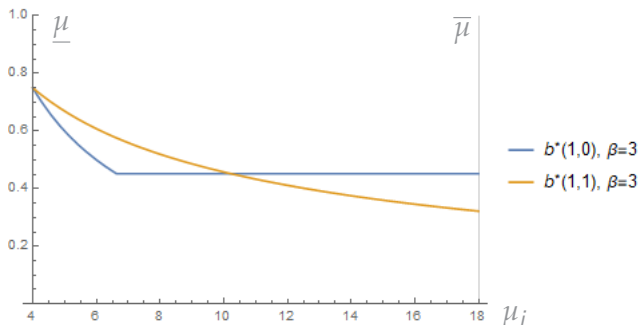


Threshold for θ , such that $\pi^*(1, 0) > 0$:

$$\theta > \frac{2\gamma(\bar{\mu} - \underline{\mu})\sqrt{\tilde{\mu}\underline{\mu}}}{\beta\left(\bar{\mu} - \sqrt{\tilde{\mu}\underline{\mu}}\right)^2} > 0 \quad \text{Expected profit}$$

Strategic effect of information acquisition

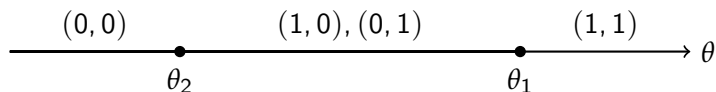
- Firm i acquires information, firm j changes decision



- Firm i does not acquire information, firm j changes decision

$$b^*(0,1) = \frac{\beta}{\sqrt{\tilde{\mu}\underline{\mu}}} > b^*(0,0) = \frac{\beta}{\tilde{\mu}}$$

Subgame Perfect Equilibrium



The regulator can affect the equilibrium by her choice of wind capacity demand θ

Strategic complementarity or substitutability of actions depends on θ

For $\theta > \theta_1$ there is only 1 equilibrium where both firms invest in information acquisition

► Expressions for θ_1, θ_2

Conclusions

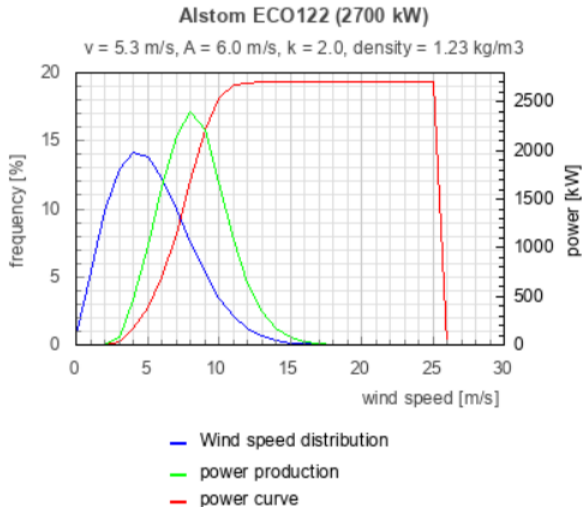
- Auctions are a useful tool for a transition to a low carbon electricity system with intermittent renewables
- When the auction is designed appropriately:
 - Regulators can incentivise firms to acquire information
 - Firms indirectly reveal this information

Thank you for your attention

Auctioning wind farms

Aimilia Pattakou
apattakou@ethz.ch

Wind production



source: The Swiss Wind Power Data Website (2018)

$K_i \geq \theta$, both invest

Bidding under pure, symmetric strategies

$$b^*(1, 1; \mu_i) = \begin{cases} \beta / \underline{\mu}, & \mu_i = \underline{\mu} \\ \frac{\beta (\ln \mu_i - \ln \underline{\mu})}{\mu_i - \underline{\mu}}, & \underline{\mu} < \mu_i \leq \bar{\mu} \end{cases} \quad (2)$$

where $\frac{db^*(1, 1; \mu_i)}{d\mu_i} < 0$

▶ Non-pivotal results

$K_i \geq \theta$, both invest *cont'd*

Ex post profit when firm i wins the auction

$$\pi^*(1, 1; \mu_i) = \begin{cases} -\gamma, & \mu_i = \underline{\mu} \\ \beta\theta \frac{(\ln \mu_i - \ln \underline{\mu}) \mu_i - (\mu_i - \underline{\mu})}{\mu_i - \underline{\mu}} - \gamma, & \underline{\mu} < \mu_i \leq \bar{\mu} \end{cases} \quad (3)$$

where $\frac{d\pi_i^*(1, 1; \mu_i)}{d\mu_i} > 0$

► Non-pivotal results cont'd

$K_i \geq \theta$, both invest *cont'd*

Expected profit conditional on revealed value of μ_i

$$\pi^*(1, 1; \mu_i) = \begin{cases} -\gamma, & \mu_i = \underline{\mu} \\ \beta\theta \frac{(\ln \mu_i - \ln \underline{\mu}) \mu_i - (\mu_i - \underline{\mu})}{\bar{\mu} - \underline{\mu}} - \gamma, & \underline{\mu} < \mu_i \leq \bar{\mu} \end{cases} \quad (4)$$

where $\frac{d\pi^*(1, 1; \mu_i)}{d\mu_i} > 0$

► Non-pivotal results sensitivity

$K_i \geq \theta$, both invest, unconditional expectation on profit

Ex ante profit is given by:

$$\begin{aligned}\pi^*(1, 1) &= \int_{\underline{\mu}}^{\bar{\mu}} \left[\beta\theta \frac{(\ln \mu_i - \ln \underline{\mu}) \mu_i - (\mu_i - \underline{\mu})}{\bar{\mu} - \underline{\mu}} \right] \frac{1}{\bar{\mu} - \underline{\mu}} d\mu_i - \gamma \\ &= \frac{\beta\theta \left[2(\ln \bar{\mu} - \ln \underline{\mu}) \bar{\mu}^2 - (\bar{\mu} - \underline{\mu})(3\bar{\mu} - \underline{\mu}) \right]}{4(\bar{\mu} - \underline{\mu})^2} - \gamma \quad (5)\end{aligned}$$

$$\theta > \frac{4\gamma(\bar{\mu}^2 - \underline{\mu}^2)}{\beta[2(\ln \bar{\mu} - \ln \underline{\mu}) \bar{\mu}^2 - (\bar{\mu} - \underline{\mu})(3\bar{\mu} - \underline{\mu})]} \Leftrightarrow \pi^*(1, 1) > 0$$

► Non-pivotal results unconditional profit

$K_i \geq \theta$, 1 invests – 2 does not

Bidding under asymmetric decisions and uniform pdf

$$b^*(1, 0; \mu_i) = \begin{cases} \frac{\beta}{\mu_i}, & \underline{\mu} \leq \mu_i < \sqrt{\tilde{\mu}\underline{\mu}} \\ \frac{\beta}{\sqrt{\tilde{\mu}\underline{\mu}}}, & \frac{\bar{\mu} + \underline{\mu}}{2} < \mu_i \leq \bar{\mu} \end{cases}$$
$$b^*(0, 1) = \frac{\beta}{\sqrt{\tilde{\mu}\underline{\mu}}} \quad (6)$$

► Asymmetric decisions

$K_i \geq \theta$, 1 invests – 2 does not *cont'd*

$$\pi^*(1, 0; \mu_i) = \begin{cases} -\gamma, & \underline{\mu} \leq \mu_i < \sqrt{\tilde{\mu}\underline{\mu}} \\ \left(\frac{\mu_i}{\sqrt{\tilde{\mu}\underline{\mu}}} - 1 \right) \beta\theta - \gamma, & \sqrt{\tilde{\mu}\underline{\mu}} \leq \mu_i \leq \bar{\mu} \end{cases} \quad (7)$$

$$\begin{aligned} \pi^*(1, 0) &= -\gamma + \int_{\sqrt{\tilde{\mu}\underline{\mu}}}^{\bar{\mu}} \left[\left(\frac{\mu_i}{\sqrt{\tilde{\mu}\underline{\mu}}} - 1 \right) \beta\theta \right] \frac{1}{\bar{\mu} - \underline{\mu}} d\mu_i \\ &= -\gamma + \frac{\beta\theta \left(\bar{\mu} - \sqrt{\tilde{\mu}\underline{\mu}} \right)^2}{2(\bar{\mu} - \underline{\mu})\sqrt{\tilde{\mu}\underline{\mu}}} \end{aligned} \quad (8)$$

$$\pi^*(0, 1) = \frac{\left(\sqrt{\tilde{\mu}\underline{\mu}} - \underline{\mu} \right)^2}{\bar{\mu} - \underline{\mu}} \beta\theta \quad (9)$$

$K_i \geq \theta$, thresholds for θ

$$\theta_1 \equiv \frac{4\gamma(\bar{\mu} - \underline{\mu})^2}{\beta \left[2\bar{\mu}(\ln \bar{\mu} - \ln \underline{\mu}) - (3\bar{\mu} - \underline{\mu})(\bar{\mu} - \underline{\mu}) - 4(\bar{\mu} - \underline{\mu})(\sqrt{\tilde{\mu}} - \sqrt{\underline{\mu}})^2 \right]} \quad (10)$$

$$\theta_2 \equiv \frac{2\gamma(\bar{\mu} - \underline{\mu})\sqrt{\tilde{\mu}\underline{\mu}}}{\beta \left(\bar{\mu} - \sqrt{\tilde{\mu}\underline{\mu}} \right)^2} \quad (11)$$

► Subgame perfect equilibrium

References

- Bergemann, D., B. A. Brooks, and S. Morris (2013). Extremal information structures in the first price auction. *Princeton University William S. Dietrich II Economic Theory Center Research Paper* (055-2013).
- Engelbrecht-Wiggans, R., P. R. Milgrom, and R. J. Weber (1983). Competitive bidding and proprietary information. *Journal of Mathematical Economics* 11(2), 161–169.
- Fabra, N. and G. Llobet (2019). Competition among renewables.
- Fabra, N., N.-H. von der Fehr, and D. Harbord (2006). Designing electricity auctions. *The RAND Journal of Economics* 37(1), 23–46.
- Green, R. J. and D. M. Newbery (1992). Competition in the british electricity spot market. *Journal of political economy* 100(5), 929–953.
- Krähmer, D. and R. Strausz (2011). Optimal procurement contracts with pre-project planning. *The Review of Economic Studies* 78(3), 1015–1041.
- Shi, X. (2012). Optimal auctions with information acquisition.