European Rail Infrastructure Managers (EIM)



Railways - between sector specific and competition regulation

Views from Independent Infrastructure Managers

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The questions



The questions

- → What room for competition/regulation?
- → Advantages and disadvantages?
- → Problems from unclear delimitation?
- → How do competition and regulation relate with performance of the railway sector?



Competition and regulation



Competition and regulation

Competition*

- Ex post
- Case specific
- -One policy goal
- Transversal rules

* Antitrust

Regulation

- Ex ante
- General
- -Typically multiple policy goals
- -Industry specific



Competition and regulation

Fundamental principles:

- → Public intervention should only occur in the market to address clearly identified market failures!
- → Remedies should be proportional and adequate to solve market failures.



Remedies - Market failures / competition problems



Market failures in the railway sector



Market failures in the railway sector

Features of network industries:

- → Network and assets not easily replicable
 Track, stations, terminals, marshalling yards, train formation facilities, storage sidings, etc.
- → Vertically integration of different activities
 Network management and service operations
- → Capital intensive industry
- → Positive demand externalities
- → Services of general economic interest



Market failures in the railway sector

→ Legal entry barriers:

- Market-opening

→ Administrative entry barriers:

- Safety certificate
- Operating licence

→ Technical entry barriers:

- Low degree of interoperability
 - Gauge width, electrical voltages, signaling systems, platform dimensions, loading parameters, operational rules, training,...





Standard competition problems

... related with market failures





Standard competition problems

... related with market failures

→ Refusal to deal

→ Non-price issues

- Discriminatory use or withholding of information
- Delaying tactics
- Undue requirements
- Quality discrimination

→ Price issues

- Price discrimination
- Artificially raise competitors' costs
- Cross-subsidisation
- Predatory pricing



Role of sector specific regulation



Role of regulation

→ (Enforcement of) remedies currently in place

- Transparency obligations
- Non-discrimination obligation
- Accounting separation
- Access obligation
- Price control (cost based pricing)
- PSO

→ COM proposal to recast 1st railway package

- COM attempt to clarify and reinforce current provisions
- 2nd reading to start beginning 2012
- Dangerous setback on accounting separation

→ 4th Railway package

- Open-up domestic passenger market
- Separation between network management and service provisions



Role of regulation

→ The railway sector is lagging behind...

Sector	Degree	Legal basis	Model
Railway			
	1	Directive 91/440/EC	Accounting separation
	1	Art. 6 (1) Directive 2001/12/EC	Accounting separation
	*	Art. 6 (3) Directive 2001/12/EC	*The precise meaning of this provision is being assessed by the Court of Justice.
Electricity			
	1	Directive 96/92/EC	Accounting separation
	2	Directive 96/92/EC	Management (organizational) unbundling
	4	Directive 2003/54/EC	Legal and functional unbundling of TSI
	5	Art. 9 Directive 2009/72/EC	Ownership/structural unbundling*
	*	Art. 13 Directive 2009/72/EC	"Third way"
Gas			
	1	Directive 98/30/EC	Accounting separation
	3	Directive 2003/55/EC	Functional separation
	4	Directive 2003/55/EC	Legal separation
	5	Directive 2009/73/EC	Ownership/ structural unbundling
	*	Art. 14 Directive 2009/73/EC	"Third way"
Telecoms			
	3	Directive EC/2887/2000	Functional separation (local loop)
	3	Art. 13a Directive 2002/19/EC	Functional separation as potential remedy by NRAs



Role of competition law



Role of competition law

- → CJ judgment Case C-280/08 P Deutsche Telekom v Commission Sector-specific regulation does not preclude the application of competition law!
- → Address non-regulated issues
- → Fill the gap when novel issues occur
- → Key to speed up the liberalisation process

Mergers (e.g. Case COMP/M. 5855 - Deutsche Bahn/Arriva)

Antitrust (two dawn raids by DG COMP in 2011)

- specific feature of EU competition law: promote the internal market
- since 2004: DG COMP ability to impose structural remedies Regulation 1/2004. Key in the energy sector



Thank you for your attention!

