#### **1st Florence Workshop on Rail Transport Regulation**

**15 November 2010** 

#### THE VIEWS OF THE REGULATED PRIVATE COMPANIES Veolia Transport, Paris

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#### Content

- 1. Veolia Transport, a private railway operator
- 2. Veolia Transport experience with regulatory regimes
- 3. The role of the (incumbent) historic public monopoly
- 4. Private operators' most important points of concern
- 5. Conclusion: regulation to develop rail services

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### 1. Veolia Transport, a private railway operator

- Rail operations in 7 countries
- 20% of total turnover (6 bn €) coming

from rail services

- 130 million passengers/year
- 5145 employees
- 5975 km of lines
- 1135 rail vehicles owned or managed

# 2. Veolia Transport experience with regulatory regimes

- USA: infrastructure owned by freight companies Regulator
  = FRA
- Sweden: national competition authority
- Germany: regulator for network industries
- Great Britain, France: rail regulator

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 Key issue: implementation and respect of 1st Railway Package with powerful and independent regulatory authorities

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# 3. The role of the (incumbent) historic public monopoly

 Great Britain: only private franchisees -> ORR to focus on economic and infrastructure issues

- Germany: DB Netz + DB Station & Service -> regulation to focus on fair access and clear separation of functions
- France: delays in implementing regulatory authority + historic monopoly -> regulator's role to be confirmed

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# 4. Private operators' most important points of concern

- Access to essential facilities (maintenance, energy, distribution...)
- Especially to stations: "front office" (ticket sales, information...) and "back office" (track and platform allocation...)
- **Safety**: certification -> access barriers
- Directive 2007/58: interpretation of "principal purpose of a service" and " endangering the economic equilibrium of a public service contract"
- Infrastructure fees: track and station access...

### 5. Conclusion: regulation to develop rail services

- Market opening and rail liberalisation to boost rail efficiency and attractiveness
- Rail business development needs clear rules of the game (directives and national legislation) and recognised and respected "referees" (i.e. regulatory bodies)
- Main issue: market already captured by historic operators -> which place for new entrants? -> rules to be adapted to facilitate alternative operators -> challenge for rail regulators
- International alliances -> which level of co-ordination for national regulators?
- Business development implies stable framework and long term visibility for operators and investors  $\rightarrow$  key role of regulators to ensure financial stability

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## Thank you!

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